

Our People

Shubhanjali



University: Exeter University

Role: Actuarial Analyst, Corporate Risk & Broking

Office: Mumbai, India

Year Joined: 2011

How did your chosen career path take you to an insurance brokerage?

Being an actuarial student, I expected that I would work for an Insurer or a Re-Insurer. But then, an opportunity at Willis Towers Watson came my way. I looked at the profile, and it sounded very interesting. I went for my interview, during which my interviewer explained to me what his usual day looks like. It was a day packed with numbers, statistical theories and their application and meetings explaining those numbers to brokers and clients. This was exactly how I wanted my day to look like. And that is how, I walked into the world of Insurance brokerage

Can you share some favorite memories or favorite moments of your time at Willis Towers Watson?

My favorite memory here was when I was contacted by Cass Business School (my graduation college) to do a video showcasing my life in Willis Towers Watson. To know that your alma mater believes your story to be a success story and one that is worthwhile to be featured on their website, is a moment where you can't help but feel proud of your hard work.

Describe a project or accomplishment that you consider to be the most significant in your career at Willis Towers Watson.

My first research project will always be very special for me. I had just joined Willis Towers Watson, and my senior handed me a research project to derive a few pricing factors that would be used in all future analyses that the team does. It was a big, complicated and confusing task. I took a lot of time, a lot of help

from my seniors but I finally produced the output which is still used in our analyses. Looking back, I now realize the amount of faith my senior had placed in me at the time he handed me the project. Of course, without the help of my team I would have never been able to see it through, but the fact that I did, makes this one of my most significant projects till date.

What do you find most challenging about working here/in insurance/in your sector?

Being an Actuarial Analyst, I deal with numbers all day long. The biggest challenge for me is converting these numbers into words. It is important for us to convey our results accurately to our clients, enabling them to make informed decisions on their risk and its mitigation. It is often easy to misinterpret the numbers if the client is not familiar with our analysis. The most challenging part is to think from the point of view of the reader and pre-empt where things could be misunderstood and make a report that puts across our results in the clearest form possible.

What would you tell someone who is thinking about joining Willis Towers Watson / pursuing a career in insurance?

The work we do is unique, we are good at what we do and this is the reason why our clients come to us year on year. Willis Towers Watson is challenging, inspiring and motivates you to think outside the box. We work with a wide array of companies and products, which helps you build a good understanding of the insurance markets in general. I believe this also helps you understand which direction to take for your future in this complex world of general insurance.