



BUSINESS INSURANCE UNDERWRITING PROFESSIONAL DEVELOPMENT PROGRAM



Imagine

A PLACE WHERE LEARNING NEVER STOPS

Where you start in your career at Travelers is only the beginning. With thousands of different jobs around the world, the only limit to opportunity is your ambition and imagination. What you learn in one area can lead to unexpected places, into careers you may have never imagined.

During this one year training program, you'll learn coverage, underwriting and sales through a blend of classroom training, experiential learning, and hands-on work. You'll spend time in your field office working on accounts, visiting agencies, and networking, as well as in classes at our Hartford and St. Paul campuses developing technical and sales skills. At the completion of the trainee year, you'll manage your own book of business and continue on the path of an impactful underwriting career.



"I came from a finance background, and this program was extremely helpful in teaching me the foundations of underwriting and each type of coverage we provide. Having the opportunity to get exposure to not only the line of business I am in, but many others, has allowed me to have more confidence and seamless interactions with brokers. The program was both educational and hands-on which allowed me to ask questions and understand insurance on a broader spectrum, all while getting 'real' work at the desk level." – Katie, BI UPDP Participant

WHAT IS A MUST HAVE?



Bachelor's degree or one year of applicable business experience.

WHAT WILL OUR IDEAL CANDIDATE HAVE?



Applicable professional experience, motivation to take initiative on tasks while also demonstrating the ability to learn the industry, product line and internal programs and platforms, verbal and written communication skills, listening skills and the ability to leverage analytical skills.

WHY APPLY?

IMPACT

Ability to influence the business, your peers, the place

PEOPLE

Great colleagues, collaborative work environment

VARIETY

Work on diverse projects on cross-functional business teams

POSITIVE CULTURE

Work hard and have fun doing it

TRAINING & SUPPORT

Learn the skills and get the support you need to succeed

Ready? Apply now to begin your journey:
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BIUPDP graduates attend the Advanced UPDP Conference for continued professional development and networking opportunities.

PROGRAM STRUCTURE

FIELD OFFICE | Orientation | 4 weeks

TECHNICAL TRAINING COURSE #1: General Liability, Business Auto and Umbrella & Excess Coverage & Underwriting | 4 weeks

FIELD OFFICE | Practice #1 | 3 weeks

TECHNICAL TRAINING COURSE #2: Property, Business Income, Crime & Inland Marine Coverage & Underwriting | 2 weeks

FIELD OFFICE | Practice #2 | 3 weeks

TECHNICAL TRAINING COURSE #3: Workers Compensation Coverage & Underwriting, Thread Account Presentation | 2 weeks

FIELD OFFICE | On the-job Training & Apprentice Territory | Time Varies



Our BIUPDP participants enjoying a little fun and team building as they tour Claim University.



"The UPDP program was extremely helpful in teaching me the foundations of each coverage we provide, and helped me understand how each coverage responds. I enjoyed the program because it was an interactive hands-on learning experience which allowed me to ask questions and understand insurance on a broader basis. Travelers has a strong commitment to investing in their employees and providing us with the resources to be successful. The company truly believes in the saying "together we succeed." When rising to the challenge, Travelers has taught me to keep it personal, while continuing to be productive and doing it with passion." – Angel, BI UPDP Participant

DID YOU KNOW?

Our employees are impressive. Doing the right thing is at the heart of our culture, and that includes doing right by our communities.

\$800,000

raised by employees through our virtual Community Connections Campaign in 2022

115

homes built to FORTIFIED standards in 4 states and Puerto Rico through our partnership with SBP in 2022

24,000

meals prepared and delivered to individuals in need in 2022

\$24 million

donated to the communities where we live and work in 2022

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