



Imagine

A PLACE WHERE LEARNING NEVER STOPS

Where you start in your career at Travelers is only the beginning. With thousands of different jobs around the world, the only limit to opportunity is your ambition and imagination. What you learn in one area can lead to unexpected places, into careers you may have never imagined.

During this one year training program, you'll learn coverage, underwriting and sales through a blend of classroom training, experiential learning, and hands-on work. You'll spend time in your field office working on accounts, visiting agencies, and networking, as well as in classes at our Hartford and St. Paul campuses developing technical and sales skills. At the completion of the trainee year, you'll manage your own book of business and continue on the path of an impactful underwriting career.



"Underwriting is the best of both worlds. It allows me to challenge myself with technical information and gives me the chance to build relationships with agents outside of the office. I like being able to balance two difficult skills every day because that means I'm continuously growing as a person. Travelers has a strong commitment to its employees and a culture centered on collaboration. The company truly invests in the education of its employees and goes above and beyond to help people succeed in their career." - **Morgan, BI UPDP Participant**

THE UNDERWRITING PROFESSIONAL DEVELOPMENT CANDIDATE HAS:



A Bachelor's Degree in Business Administration, Communications, Risk Management, Economics, Finance, Insurance, Marketing, or similar **OR** one year of relevant property casualty work experience.



Excellent communication and presentation skills, as well as an ability to think analytically about business problems, make recommendations and propose solutions.



A valid driver's license, and the ability to participate and engage in technical training classes for a couple of weeks at a time, some of which may be in-person in Hartford or St. Paul as conditions permit.

WHY APPLY?

IMPACT

ability to influence the business, your peers, the place

PEOPLE

great colleagues, collaborative work environment

VARIETY

work on diverse projects on cross-functional business teams

POSITIVE CULTURE

work hard and have fun doing it

TRAINING & SUPPORT

learn the skills and get the support you need to succeed

Ready? Apply now to begin your journey:
travelers.com/studentsgrads

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BUSINESS INSURANCE UNDERWRITING PROFESSIONAL DEVELOPMENT PROGRAM



BIUPDP graduates attend the Advanced UPDP Conference for continued professional development and networking opportunities.

PROGRAM STRUCTURE

- FIELD OFFICE | Orientation | 4 weeks
- TECHNICAL TRAINING COURSE #1: General Liability, Business Auto and Umbrella & Excess Coverage & Underwriting | 4 weeks
- FIELD OFFICE | Practice #1 | 3 weeks
- TECHNICAL TRAINING COURSE #2: Property, Business Income, Crime & Inland Marine Coverage & Underwriting | 2 weeks
- FIELD OFFICE | Practice #2 | 3 weeks
- TECHNICAL TRAINING COURSE #3: Workers Compensation Coverage & Underwriting, Thread Account Presentation | 2 weeks
- FIELD OFFICE | On-the-job Training & Apprentice Territory | Time Varies



Our BIUPDP participants enjoying a little fun and team building as they tour Claim University.



“The UPDP program was extremely helpful in teaching me the foundations of each coverage we provide, and helped me understand how each coverage responds. I enjoyed the program because it was an interactive hands-on learning experience which allowed me to ask questions and understand insurance on a broader basis. Travelers has a strong commitment to investing in their employees and providing us with the resources to be successful. The company truly believes in the saying “together we succeed.” When rising to the challenge, Travelers has taught me to keep it personal, while continuing to be productive and doing it with passion.” **- Angel, BI UPDP Participant**

DID YOU KNOW?

Our employees are impressive. Doing the right thing is at the heart of our culture, and that includes doing right by our communities.

130,000
total volunteer hours reported by our employees in 2019

36
homes built in 10 states with the help of our volunteers in 2019

1,700
hours dedicated by 205 employees who taught economics in local schools in 2019

\$24 million
donated to the communities where we live and work in 2019

Ready? Apply now to begin your journey:
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