BUSINESS INSURANCE UNDERWRITING PROFESSIONAL DEVELOPMENT PROGRAM

Imagine
A PLACE WHERE LEARNING NEVER STOPS

Where you start in your career at Travelers is only the beginning. With thousands of different jobs around the world, the only limit to opportunity is your ambition and imagination. What you learn in one area can lead to unexpected places, into careers you may have never imagined.

During this one year training program, you’ll learn coverage, underwriting and sales through a blend of classroom training, experiential learning, and hands-on work. You’ll spend time in your field office working on accounts, visiting agencies, and networking, as well as in classes at our Hartford and St. Paul campuses developing technical and sales skills. At the completion of the trainee year, you’ll manage your own book of business and continue on the path of an impactful underwriting career.

WHY APPLY?

- IMPACT
  ability to influence the business, your peers, the place

- PEOPLE
  great colleagues, collaborative work environment

- VARIETY
  work on diverse projects on cross-functional business teams

- POSITIVE CULTURE
  work hard and have fun doing it

- TRAINING & SUPPORT
  learn the skills and get the support you need to succeed

THE UNDERWRITING PROFESSIONAL DEVELOPMENT CANDIDATE HAS:

- A Bachelor’s Degree in Business Administration, Communications, Risk Management, Economics, Finance, Insurance, Marketing, or similar OR one year of relevant property casualty work experience.

- Excellent communication and presentation skills, as well as an ability to think analytically about business problems, make recommendations and propose solutions.

- A valid driver’s license, and the ability to participate and engage in technical training classes for a couple of weeks at a time, some of which may be in-person in Hartford or St. Paul as conditions permit.

“Underwriting is the best of both worlds. It allows me to challenge myself with technical information and gives me the chance to build relationships with agents outside of the office. I like being able to balance two difficult skills every day because that means I’m continuously growing as a person. Travelers has a strong commitment to its employees and a culture centered on collaboration. The company truly invests in the education of its employees and goes above and beyond to help people succeed in their career.” - Morgan, BI UPDP Participant

Ready? Apply now to begin your journey:
travelers.com/studentsgrads
**TRAVELERS**

**BUSINESS INSURANCE UNDERWRITING**

**PROFESSIONAL DEVELOPMENT PROGRAM**

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**BIUPDP graduates attend the Advanced UPDP Conference for continued professional development and networking opportunities.**

**PROGRAM STRUCTURE**

<table>
<thead>
<tr>
<th>FIELD OFFICE</th>
<th>Orientation</th>
<th>4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>TECHNICAL TRAINING COURSE #1: General Liability, Business Auto and Umbrella &amp; Excess Coverage &amp; Underwriting</td>
<td>4 weeks</td>
<td></td>
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<tr>
<td>FIELD OFFICE</td>
<td>Practice #1</td>
<td>3 weeks</td>
</tr>
<tr>
<td>TECHNICAL TRAINING COURSE #2: Property, Business Income, Crime &amp; Inland Marine Coverage &amp; Underwriting</td>
<td>2 weeks</td>
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</tr>
<tr>
<td>FIELD OFFICE</td>
<td>Practice #2</td>
<td>3 weeks</td>
</tr>
<tr>
<td>TECHNICAL TRAINING COURSE #3: Workers Compensation Coverage &amp; Underwriting, Thread Account Presentation</td>
<td>2 weeks</td>
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<tr>
<td>FIELD OFFICE</td>
<td>On the-job Training &amp; Apprentice Territory</td>
<td>Time Varies</td>
</tr>
</tbody>
</table>

**DID YOU KNOW?**

| 130,000 total volunteer hours reported by our employees in 2019 |
| 36 homes built in 10 states with the help of our volunteers in 2019 |
| 1,700 hours dedicated by 205 employees who taught economics in local schools in 2019 |
| $24 million donated to the communities where we live and work in 2019 |

“**The UPDP program was extremely helpful in teaching me the foundations of each coverage we provide, and helped me understand how each coverage responds. I enjoyed the program because it was an interactive hands-on learning experience which allowed me to ask questions and understand insurance on a broader basis. Travelers has a strong commitment to investing in their employees and providing us with the resources to be successful. The company truly believes in the saying “together we succeed.” When rising to the challenge, Travelers has taught me to keep it personal, while continuing to be productive and doing it with passion.”**

- Angel, BI UPDP Participant

Our BIUPDP participants enjoying a little fun and team building as they tour Claim University.

READY? APPLY NOW TO BEGIN YOUR JOURNEY:

travelers.com/studentsgrads